



2026 Green Choice Program Procurement

Webinar for Interested Parties

June 18, 2026

Introductions

- Power Advisory has been appointed by Nova Scotia as the Procurement Administrator (the “PA”) for the second competitive request for proposals procurement under the Green Choice Program (“GCP”).
 - [OIC 2026-45](#), pursuant to Section 27 of the Schedule to Chapter 18 of the Acts of 2025, the Electricity Act.

Power Advisory Team

- Darryl Yahoda - Advisor, Power Procurement (RFP lead)
- Michael Killeavy – Commercial Director (PPA lead)
- Brendan Callery - Senior Manager, Eastern Canada
- Viviana von Bertoldi – Manager (RFP Process)



“Housekeeping” Items

- Webinar will be recorded and posted on the GCP website
- Presentation slides will be posted on GCP website
- If you have a question or comment during the webinar, please use the “raise your hand” feature
- Capitalized terms not defined in the presentation have the meanings given to them in the RFP / PPA
- The information provided during this webinar is for information purposes only and is not binding on the Procurement Administrator. Any discrepancies between the content in this webinar presentation and the posted procurement documents will be resolved by the posted documents.

Background & Purpose

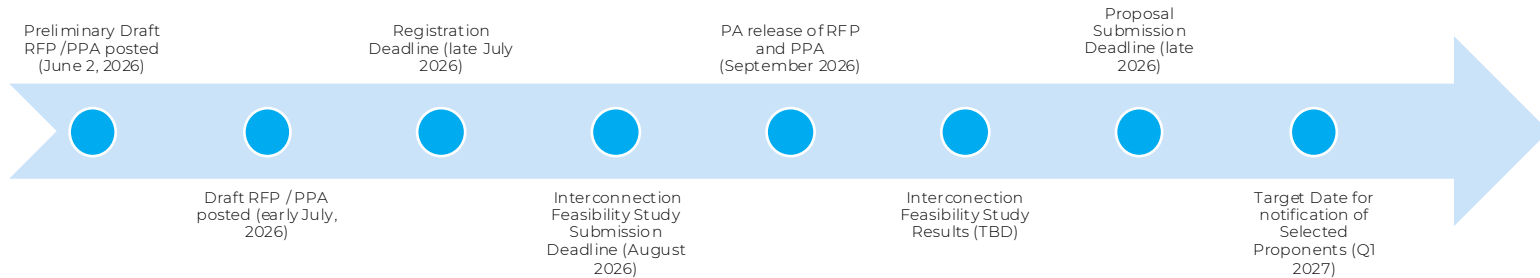
- The GCP was created by the Province of Nova Scotia to provide large energy consumers in Nova Scotia a pathway to local renewable electricity supply for up to 100% of their electricity use.
 - To support GCP Customers renewable electricity subscriptions, Renewable Low-Impact Electricity supply is secured through a competitive request for proposal process administered by a third-party Procurement Administrator.
 - The first procurement for the GCP was launched in late 2023 and resulted in the contracting of two wind energy projects for 880 GWh of annual Renewable Low-Impact Electricity supply.
- To support the GCP and Nova Scotia's clean energy targets, the PA is administering this second RFP which is targeting up to 1,200 GWh (approximately 350 MW) of annual Renewable Low-Impact Electricity supply from onshore wind energy resources.
 - Given procurement timelines, RFP is geared toward mature projects.
- Webinar will provide an overview of the preliminary draft GCP RFP & changes to PPA

Legislation & Regulations - Highlights

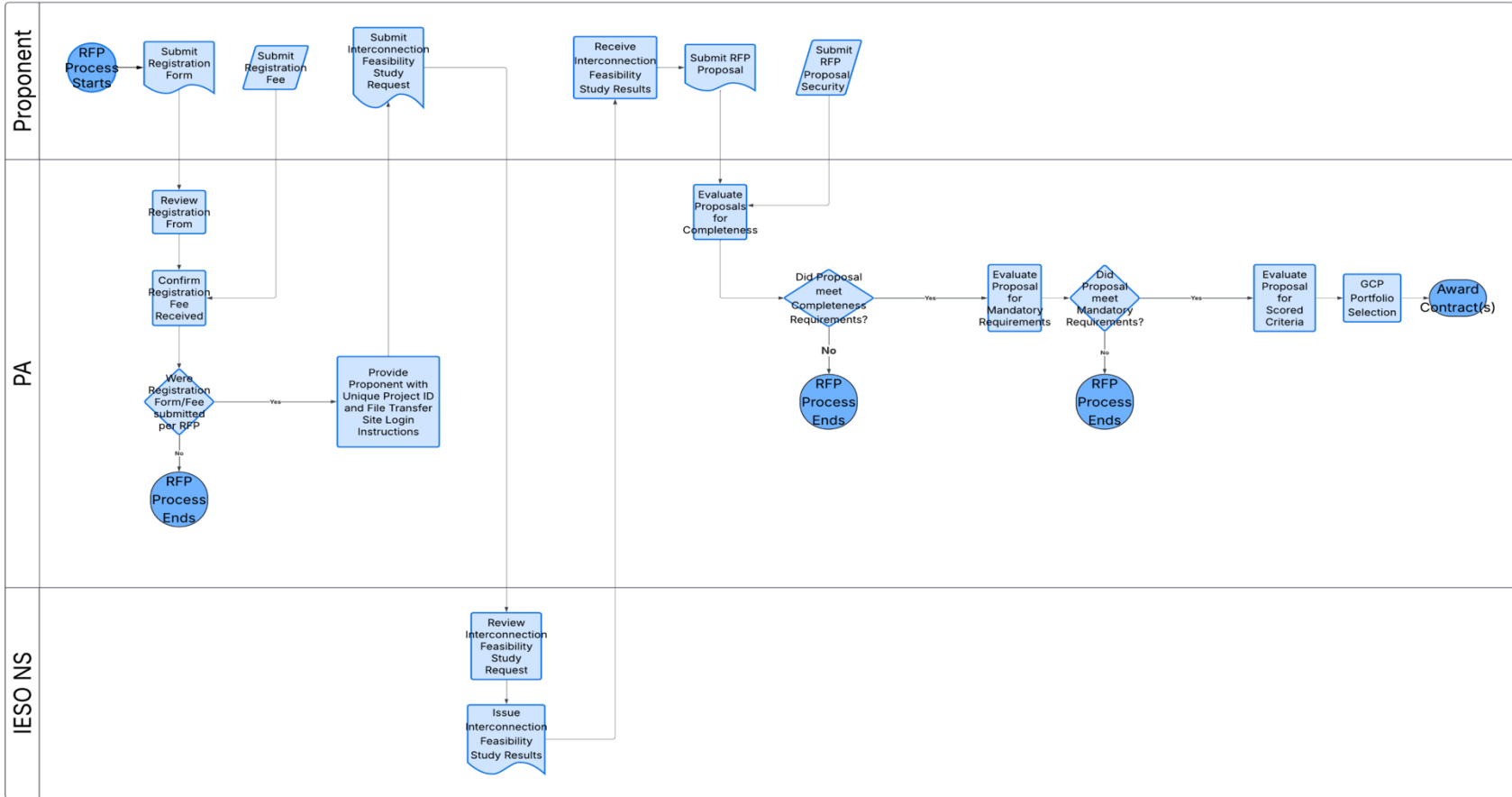
- [Green Choice Program Regulations](#) made under Section 32 of the Schedule to the Electricity Act [the “GCPR”]
 - Mostly concerns load-side participation
 - Defines Supplier: *“supplier” means an independent power producer as defined in the Renewable Electricity Regulations made under the Act.* (Definitions of GCPR)
 - *“Procurement of renewable low-impact electricity must comply with Sections 27, 28 and 29 of the Act and Sections 35A, 35B, 35C, 35D, 36 and 37 of the Renewable Electricity Regulations made under the Act.”* (S13(1) of the GCPR)
- [Renewable Electricity Regulation](#) [the “RER”]
 - Defines PA responsibilities, RFP and PPA requirements, and Proposal evaluation
 - *“...the primary basis for evaluating bids under a request for proposals is the degree to which the proposal provides the best value from renewable electricity for electricity ratepayers, and this requirement must be clearly indicated in any request for proposals.”* (35B(1) of the RER)
- [Electricity Act](#) [the “Act”]
 - General framework for procurement administrator led procurement of renewable low-impact electricity
 - Curtailment: *“A generation facility may not be compensated for any curtailment until such curtailment exceeds five per cent of its total annual energy bid as defined within the generation facility’s power-purchase agreement.”* (S33(2) of the Act)

Preliminary GCP RFP Procurement Timeline

- Preliminary schedule for RFP (RFP - Section 3.3)
 - Refinements expected in next draft



RFP Process



RFP Process - Communications

- All communications with the PA should be through the GCP Procurement email.
 - GCP Procurement email: greenchoice@poweradvisoryllc.com
- Website for updates
 - GCP Procurement website: <https://nova-scotia-gcp.com/>
- Questions / comments – compiled into FAQ (anonymous) with responses to be posted on Website

RFP Process - Registration

- Intent of early Registration is to establish the pool of potential Proponents to inform IESO NS process timelines for Interconnection Feasibility Study.
- Prospective Proponents must submit a completed Registration Form to the PA with a registration fee of \$10,000 + HST for each Proposal it intends to submit by the Registration Deadline indicated in the Schedule.
 - The registration fee is payable by either a certified cheque or bank draft to the Nova Scotia Minister of Finance.
 - The PA will respond to the Proponent confirming receipt of the Proponent's Registration Fee and Registration Form, providing a Unique Project ID for the purposes of this RFP and instructions for accessing the PA's File Transfer Site where Proponents will be required to upload all Proposal materials.

RFP Process – Interconnection Feasibility Study

- In discussions with IESO Nova Scotia on requirements and timelines.
- Intent to provide sufficient time for Proponents to factor in results of the Interconnection Feasibility Study into their Proposal.
 - Interconnection Request submissions to IESO Nova Scotia made prior to issuing final RFP to provide sufficient time for review and providing results.
- Additional details with respect to interconnection are expected to be available in next draft of RFP. A few items under consideration include:
 - Energy Resource Interconnection Service
 - Interconnection at 138 kV or above
 - Point of Interconnection must not be located in Zone 4 or 5

RFP Process – Proposal Submission

- Electronic submissions to File Transfer Site
 - Access provided post Registration
- Completed Prescribed Forms (including Exhibits) will constitute a Proposal
 - Prescribed Form: Proponent Information, Declarations, and Workbook
 - Prescribed Form: Access Rights
 - Prescribed Form: Engagement
 - Prescribed Form: Financing Plan
 - Prescribed Form: Environmental Risk
 - Prescribed Form: Social and Economic Benefits
- Proposal Security (Hardcopy submission)
 - \$35,000 per MW of Nameplate Capacity
 - Irrevocable and unconditional standby letter of credit

Project Configurations

- Proponents may submit up to two Project Configurations
 - A Primary Project Configuration (mandatory)
 - An Alternate Project Configuration (optional)
 - Alternate Project Configuration must be contained within boundary of Primary Project Configuration and have a lower Nameplate Capacity.



RFP Process – Proposal Evaluation

- Four stages for Proposals submitted before the Proposal Submission Deadline
- Stage 1 – Completeness Requirements (pass /fail)
 - PA may provide Proponents with minor deficiencies (e.g. missing date, name, signature, typos, etc) a single opportunity to rectify
 - If information material to Primary Project Configuration evaluation is missing the entire Proposal will be rejected
 - If information material to the Alternate Project Configuration evaluation is missing, PA may deem Proposal to have passed Stage 1 with only the Primary Project Configuration eligible for further evaluation
- Stage 2 – Mandatory Requirements (pass / fail)
 - Must meet the Mandatory Requirements set out in Section 4.2
- Stage 3 – Scored Criteria for each Project Configuration
- Stage 4 – GCP Portfolio Selection
 - Project Configurations selected starting with Project Configuration with the highest Project Configuration Score

Feedback from Previous RFP Process

Highlights:

- RFP
 - Price Cap
 - Feasibility Study timelines
 - Scoring
 - PPA Price
 - Mi'kmaq Ownership
 - Local Content
 - Crown lands (restrictions, ability to obtain easements)
- PPA
 - Price Indexation (pre-COD & post-COD indexing included in draft PPA)
 - Security Requirements (pre-COD amounts reduced)
 - Change of Law
 - Curtailment
 - Term Length

RFP Mandatory Requirements Highlights

Team Member Experience - RFP Section 2.1

- The Proponent must have at least two Designated Team Members who have experience in the Planning, Developing, Financing, Constructing and Operating of at least one Qualifying Renewable Low-Impact Electricity Generating Facility.
 - Designated Team Member is an individual who is either a director, officer or an employee of the Proponent or a Control Group Member of the Proponent (i.e., an entity that: (a) Controls the Proponent, or (b) is Controlled by the Proponent, or (c) is Controlled by the same entity that Controls the Proponent).
 - Qualifying Renewable Low-Impact Electricity Generating Facility means a Renewable Low-Impact Electricity generating facility using an Energy Source of onshore wind with a Nameplate Capacity of at least 20 MW that has achieved commercial operation in any jurisdiction in Canada or the United States of America no more than fifteen years prior to the Proposal Submission Deadline.
- Designated Team Members can be different individuals for each experience category and experience does not have to have been earned with the same Proponent or Control Group Member.
- Proposal information submitted in Prescribed Form: Proponent Information, Declarations, and Workbook (Exhibit A - Proposal Workbook) and supported by statutory declaration of an officer of the Proponent (Exhibit B).

RFP Mandatory Requirements Highlights

Renewable Low-Impact Electricity Generation Project - RFP Section 2.3

- New-Build or an Expansion using onshore wind as Energy Source
- Located in Nova Scotia and connecting to the Transmission System
- Nameplate Capacity > 2MW and <= 150 MW
 - No project splitting to circumvent eligibility requirement
- Generation Facility must not be located on Crown land or Protected Land
 - Interconnection Facilities or access roads must not be located on Protected Land.
 - RFP contains information for Crown land use with respect to Interconnection Facilities and access roads
 - Contact Land Services Branch of Department of Natural Resources for general process for obtaining access (Project specific discussions and applications for easements only considered for Projects with executed PPAs)
 - Proponents must be aware of Nova Scotia's Old Growth Forest Policy and factor impacts into Proposal
- Use proven Generation Technology that has been Certified or will be Certified.

RFP Mandatory Requirements Highlights

Schedule - RFP Section 2.4

- Proposal must include a Scheduled Commercial Operation Date that is on or before December 31, 2030
 - Scored Criteria for Scheduled CODs prior to December 31, 2029 is under consideration
- Proposals must include Project timeline (e.g. Gantt Chart) from Proposal submission to Scheduled COD showing key development milestones and identify timeline risks and mitigation measures.

Energy Rate and Energy Bid - RFP Section 2.5

- For each Project Configuration Proposals must include:
 - Energy Rate in \$/MWh (subject to escalation under PPA)
 - Energy Bid in MWh/year for each 12-month period during the term of the PPA (reflects P50 output)

RFP Mandatory Requirements Highlights

Laws and Regulations - RFP Section 2.6

- Proposal must set out a viable path to obtaining required approvals and permits for the Project.
 - Due diligence on expected impacts (e.g. environmental, human health, etc.) of the Project
 - List approvals and permits (municipal, provincial, and federal) required to develop, construct and operate the Project.

Engagement - RFP Section 2.7

- Proposal must evidence engagement with communities in close proximity to the Project Site including:
 - Notice of intention to submit Proposal for the GCP
 - Easily accessible contact info and Project details
 - Opportunities for general public to comment and provide feedback

Interconnection Feasibility Study – RFP Section 2.8

- Submit a valid Interconnection Request to IESO Nova Scotia prior to Interconnection Feasibility Study Submission Deadline
 - Results will be available prior to Proposal Submission Deadline

RFP Mandatory Requirements Highlights

Access Rights - RFP Section 2.9

- Proposal must provide evidence of access rights to Generating Facility Properties
 - Single scale map of Project Site showing Generating Facility Properties boundary
 - Parcel Identification Number (PID) for Generating Facility Properties evidencing registered owner(s)
 - If not owned by Proponent, must provide notarized letter(s) addressed to PA from documented title owner stating the Proponent has the contractual rights to acquire such properties or build, operate, and maintain the Project on such Properties, if selected as a Selected Proponent.

Resource Assessment - RFP Section 2.10

- Proposal must include a resource assessment report prepared and signed by a Wind Energy Resource Assessment Professional using a minimum of one (1) year of Onsite Wind Data that validates Energy Bid at P50 level.

RFP Mandatory Requirements Highlights

Financing Plan- RFP Section 2.11

- Proposal must provide a financing plan, supported by a financial model, to demonstrate the Proponent possesses the financial capacity or support to construct and operate the Project
 - Estimated Total Project Cost, capital structure (debt/equity)
 - Identify sources of equity and demonstrate ability to fund equity contribution
 - Expected federal funding (ITC, CIB, SREP, etc.)
 - Financial model (DCF) showing quantum and timing of estimated revenue (consistent with Energy Rate and Energy Bid), expenses, government funding, and taxes.

Environmental Risk - RFP Section 2.12

- For each Project Configuration, complete Environmental Risk Questionnaire with supporting evidence OR have an Environmental Assessment approval for the Project.
- Prescribed Form: Environmental Risk includes:
 - Environmental Risk Questionnaire and instructions for supporting evidence
 - Must confirm Project will meet shadow flicker and noise requirements supported by modelling results

RFP Mandatory Requirements Highlights

Transportation and Logistics- RFP Section 2.13

- Proposal must include approach for transportation and logistics with respect to delivering Generation Equipment and Major Equipment to the Project Site.
 - Potential routes with consideration for weight, height, and width limitations
 - Transportation and logistics expertise to be employed (identify consideration for Nova Scotia specific knowledge and experience)
 - Consultation plan with affected municipalities

Cybersecurity Strategy - RFP Section 2.14

- Proposal must include approach to cybersecurity for Project

RFP Scored Criteria Highlights

- Scored Criteria evaluated based on information provided in the Proposal
 - Each Project Configuration can score up to a maximum of 100 points

Scoring Criteria Category		Maximum Points	
Energy Rate		50	
Project Risk and Maturity		26	
	Resource Assessment	3	
	Financing Plans	4	
	Experience	6	
	Environmental Risk	6	
	Project Site	7	
Engagement		8	
Social and Economic Benefits		16	
	Ownership	6	
	Social Programs	5	
	Economic Benefits	5	
Total		100	

RFP Scored Criteria Highlights

- **Energy Rate (max 50 points)**
 - Project Configuration with lowest Energy Rate receives 50 points and each other Project Configuration receives a prorated share of points relative to the lowest Energy Rate.
 - If the ratio of Project Configuration's Energy Rate to the weighted-average of all ranked Energy Rates is greater than 1.5, the Project Configuration will be rejected and not be evaluated further.
- **Project Risk and Maturity – Resource Assessment (max 3 points)**
 - A resource assessment report produced by the Wind Energy Resource Assessment Professional uses a minimum of two (2) years of Onsite Wind Data that validates the Energy Bid at a P50 level.
- **Project Risk and Maturity – Financial Plan (max 4 points)**
 - Financing Plan demonstrates Proponent's ability to 100% self-finance the Total Project Costs (demonstrate the Tangible Net Worth of equity providers is at least twice the value of the Total Project Costs (+2 points)
 - Financing Plan includes credible approach to raising debt and equity (+2 points)
 - Soft Commitments for 100% of the Total Project Costs

RFP Scored Criteria Highlights

- **Project Risk and Maturity – Experience (max 6 points)**
 - At least one (1) Designated Team Member in each experience category with Nova Scotia-specific experience in respect of 10+ MW Renewable Low-Impact Electricity generation facility that has achieved commercial operation within 10 years of the Proposal Submission Date. (+3 points)
 - At least one (1) Designated Team Member in each experience category with experience with respect to at least three (3) onshore wind projects of at least 80% of the proposed Project's Nameplate Capacity that have achieved commercial operation in Canada / US within 15 years of the Proposal Submission Date. (+3 points)
- **Project Risk and Maturity – Environmental Risk (max 6 points)**
 - EA approval (6 points) OR points awarded based on responses in the Environmental Risk Questionnaire (0 – 6 points)

RFP Scored Criteria Highlights

- **Project Risk and Maturity – Project Site (max 7 points)**
 - 100% of Interconnection Facilities and access roads are located on private land (+2 points)
 - Demonstrate municipal approval for Project's Generating Facility (obtained permits and/or executed municipal development agreement) (+2 points)
 - Generating Facility and Interconnection Facilities are located within municipal zoning areas where large scale wind energy are permitted as-of-right (provide zoning confirmation) (+1 point)
 - Project Site is not adjacent to any Protected Land (+1 point)
 - Reasonable approach with respect to transportation and logistics (+1 point)

RFP Scored Criteria Highlights

- **Engagement (max 8 points)**
 - report summarizing feedback from communities in close proximity to the Site and includes examples of how Proposal has evolved to address feedback from general public (+2 points)
 - letters of support from local governments an/or local groups or communities (+3 points)
 - Engagement with Mi'kmaq which includes:
 - Summary of engagement activities with Mi'kmaq communities in close proximity to the Site
 - Evidence of feedback received from the Mi'kmaq of Nova Scotia and if/ how the Proponent was reasonably able to implement that feedback in the Project design and/or Proposal. (+3 point)
- **Social and Economic Benefits - Ownership (max 6 points)**
 - Points awarded based on level of Mi'kmaq of Nova Scotia Ownership Interest (up to 4 points)
 - Mi'kmaq of Nova Scotia Ownership Interest is held by Mi'kmaq of Nova Scotia community located in same County as the Project Site. (+2)

RFP Scored Criteria Highlights

- **Social and Economic Benefits – Social Programs (max 5 points)**
 - Capacity Building plan that directly benefits communities in close proximity to the Site. (+2 points)
 - Plan must include a detailed description of the Capacity Building activities and the beneficiaries, timing, cost, and execution of the plan.
 - Evidence of Benefits Agreement or a clearly defined, mature plan to enter into a Benefits Agreement that directly benefits communities in close proximity to the Site. (+2 points)
 - Capacity Building plan and Benefits Agreement (or clearly defined, mature plan to enter into a Benefits Agreement) that benefits all Nova Scotians. (+1 point)
- **Social and Economic Benefits – Economic Benefits (max 5 points)**
 - Points awarded based on Local Benefit Percentage (up to 5 points)
 - $\text{Local Benefit Percentage} = \text{weighted estimated local expenditure} / \text{estimated total expenditure}$
 - Under PPA, Local Benefits are confirmed at COD (any shortfall paid to NSPI)

GCP Portfolio Selection

- Project Configurations that pass the Stage 1 – Completeness Requirements and Stage 2 – Mandatory Requirements will have their Project Configuration Score determined in Stage 3 – Scored Criteria.
- The GCP portfolio will be selected by stacking Project Configurations by their Project Configuration Scores from highest to lowest.
 - Tiebreakers based on Energy Rates score (1st tiebreaker), Project Risk and Maturity (2nd tiebreaker), if there are still ties by random number selection.
- Project Configurations will be selected starting with the highest Project Configuration Score (first on the list), working down the list until the next selection would exceed the GCP Portfolio Target i.e., selections will occur up until the “marginal” project is reached.
 - PA may increase the GCP Portfolio Target (subject to RFP Section 4.3) to accommodate the selection of the “marginal” project or end the selection process.
 - Once a Project Configuration associated with a Proposal is selected, the other Project Configuration associated with the Proposal, if any, will be discarded.
- Project Configurations not selected or discarded will be placed on a Standby List and may be selected if a Selected Proponent fails to enter into the PPA.

PPA Changes

- The PPA looks very similar to the PPA in the last round of the Green Choice Program.
- We did make changes based on stakeholder feedback:
 1. Changes have been made throughout the PPA to reflect that only wind energy projects are eligible in this round.
 2. Changes have been made in recognition that the *Energy Reform (2024) Act* has now received Royal Assent and has been proclaimed for the phased transition of the system operator function from Nova Scotia Power to IESO Nova Scotia (Section 1.8)
 3. There is now a requirement to submit a Cybersecurity Plan as a condition of Commercial Operation (Sections 2.1(f) and Section 2.4(a)(v))
 4. There is now a requirement to provide the Local Benefits set out in the proposal response to the RFP, and any shortfall in expenditure gets paid to Nova Scotia Power and submitting a report outlining the expenditures made is now a condition of Commercial Operation (Section 2.4(a)(vi) and Section 2.8).
 5. There is now a contractual off-ramp for Sellers if certain funding opportunities become inaccessible if they had been relied upon in arriving at the Energy Rate (Section 16.9)
 6. The entire Energy Rate will be indexed to CPI prior to COD and then 20% of the Energy Rate will be indexed to CPI annually (Exhibit H).

Looking for Feedback / Next Steps

- PA is looking for feedback on the preliminary draft documents to inform the next draft
 - Please provide your comments by June 25, 2026 in the MS Excel template on the GCP website (see Feedback tab)
 - FAQ with questions (anonymized) will be posted on the website summarizing feedback
- PA intends to release subsequent draft documents in early July
 - Seek Nova Scotia Energy Board approval of the PPA over the summer
 - Additional refinements to the RFP, Prescribed Forms, and PPA over the summer in preparation of issuing the RFP, PPA, and Prescribed Forms in September
 - Additional opportunities for feedback (and potential follow-up webinar in September)
 - Registration Deadline (late July)
 - Interconnection Feasibility Study Submission Deadline (late August)

Final Questions / Comments

